

ARINDAM GUPTA

Jaipur, India

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Professional Summary

Product Manager with 3+ years of combined product and analyst experience and an **M.Sc. in Computer Science (AI & ML, Manchester)**. Led **0→1 marketplace launch** at Sevame as first PM, then owned product requirements for **regulatory fintech systems processing \$150M+ daily** at Barclays, working across engineering, operations, and compliance under MiFID II and Basel III. Currently shipping AI products hands-on, RAG pipelines, LLM applications, rapid prototyping including an **AI Compliance Readiness Tool** (LangChain + FAISS + OpenAI) and **Gita Chat**, a live LLM-powered app built with Lovable and the Claude API. Strongest in early-stage discovery, shipping velocity, and translating between engineering and business.

Education

University of Manchester, UK **Sep 2024 – Dec 2025**
M.Sc. Advanced Computer Science (AI & ML) *Merit*

NMIMS University, India **Aug 2018 – May 2022**
B.Tech Computer Engineering

Skills & Toolkit

Product: Discovery interviews, PRDs, roadmapping, RICE prioritization, A/B testing, funnel & cohort analysis, GTM
AI / ML: LLM application design, RAG pipelines, prompt engineering, output validation, vector retrieval
AI Stack: LangChain, FAISS, OpenAI / Claude / Gemini APIs, Lovable, Claude Code, Cursor
Data: SQL, Python (pandas), Excel modeling, Mixpanel, Google Analytics
Domain: Fintech regulatory workflows (MiFID II, Basel III), data protection (GDPR, DPDP)

Professional Experience

Barclays Investment Bank **Aug 2022 – Jul 2024**
Business Analyst - Global Reconciliation Technology *Pune, India*

- Owned product requirements and trade-off decisions for reconciliation workflows supporting **\$150M+ daily transaction flows**, partnering with engineering, operations, and compliance.
- Translated regulatory requirements (**MiFID II, Basel III**) into system workflows and API contracts, prioritizing rollouts by risk exposure and operational impact.
- Reduced **break aging by 22%** via SQL-driven prioritization; improved **straight-through processing by 17%** and cut manual effort by **31%** through workflow redesign.

Sevame **Aug 2021 – Aug 2022**
Product Manager - Marketplace (0→1) *Jaipur, India*

- Led **0→1 marketplace launch** as first PM, scaling to **10,000+ users and 60+ service partners** across 3 Indian cities.
- Ran A/B experiments on booking and cancellation flows, **reducing cancellations by 25%** and lifting conversion from **2.8% to 3.9%** (+39%).
- Owned full product lifecycle — discovery, PRDs, prioritization, release, measurement — with founders and engineering; instrumented journeys in SQL and Mixpanel.

Sapio Analytics **May 2021 – Jul 2021**
Product & Data Analyst Intern *Mumbai, India*

- Analyzed user behavior on a platform serving **100K+ users**, surfacing insights that informed feature prioritization and requirement gathering.

Independent Projects

AI Compliance Readiness Tool **Oct 2025 – Present**

- Designing a B2B prototype that assesses **AI readiness and data protection posture** for early-stage startups; hybrid deterministic rule engine + LLM/RAG layer generates audit-style reports with **DPDP/GDPR scoring**.
- Built the **RAG pipeline** with LangChain, FAISS, and OpenAI APIs; added prompt templates and output validation to improve report consistency and reduce hallucinations.
- Validated with **8 founder discovery interviews** across fintech and SaaS; iterating scoring weights and report format based on findings.

Gita Chat - Conversational App for the Bhagavad Gita **Present**

- Live, shareable chat interface over the Bhagavad Gita with **LLM-powered Q&A** for contextual verse lookup and interpretation; built with **Lovable and the Claude API**.
- Designed prompt structures to ground responses in source text and return relevant verse references, reducing hallucinated attributions in spiritual content.