

## Professional Summary

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**Product Manager with 3+ years** across regulated **fintech** and **AI B2B SaaS**. Delivered reconciliation platforms at **Barclays** processing **millions of daily transactions**; launched a **0-to-1** hyperlocal marketplace at Sevame, scaling to **10,000+ users and 60+ partners**. Currently building an **AI compliance platform** for Indian MSMEs. MSc in **Advanced Computer Science (AI/ML)**, University of Manchester. Domain focus: compliance-driven product development, agentic systems, and data-heavy B2B environments.

## Professional Experience

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### Barclays Investment Bank

**Aug 2022 – Jul 2024***Product Manager / Developer (BA3), Global Reconciliation Tech**Pune, India*

- Led migration of a production reconciliation platform processing **2M daily transactions** from Intellimatch to Barclays' in-house Reclite system, delivering zero-disruption cutover across 3 phased releases and eliminating **\$500K annual licensing cost**.
- Owned a net-new reconciliation workflow between BEOWULF and IMPACT trade flows as sole module owner, reducing manual operational effort by **15 hrs/week** and cutting break ageing from **5 days to under 24 hours**.
- Partnered with trading operations stakeholders across **20+ requirement sessions** to define reconciliation logic, tolerance rules, and exception workflows in a regulated MiFID II and Basel III environment.
- Standardised release runbooks and rollback procedures adopted across 4 reconciliation modules, contributing to an estimated **40% reduction in deployment-related incidents**.

### Sevame

**Aug 2021 – Aug 2022***Product Manager, Marketplace (0-to-1)**Jaipur, India*

- Scaled a hyperlocal services marketplace to **10,000+ users** and **60+ service partners** across 3 cities as the founding product hire, owning the full lifecycle from discovery and PRDs to launch and post-release analytics.
- Reduced booking cancellations by **25%** and improved conversion by **39%** through customer-discovery-led redesign of the booking flow after identifying hidden user uncertainty via **12 qualitative interviews**.
- Built SQL-driven funnel analytics and operational dashboards from day one, enabling the team to track activation, matching, and retention metrics through a data-driven operating cadence.
- Made build-vs-buy decisions across payments, location, and communications infrastructure while redesigning onboarding workflows for tier-2 city service partners where standard marketplace playbooks failed.

## Technical Skills

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**Product:** Product Discovery, User Research, PRDs, Roadmapping, Prioritization (RICE), A/B Testing, Product Analytics, GTM Strategy, Agile, Sprint Planning, Stakeholder Management, North-Star Metrics

**AI / ML:** LLM Application Design, RAG Pipelines, Agentic Workflows, Prompt Engineering, LangChain, Human-in-the-loop Systems, AI Product Design

**Data & Analytics:** SQL, Python (Pandas), Funnel Analysis, Cohort Analysis, Dashboarding, Hypothesis Testing

**Tools:** Mixpanel, Jira, Figma, Git, Claude Code, Cursor, Notion, Lovable

**Domain:** Regulated Fintech, Post-trade Operations, AI Compliance (DPDPA 2023, EU AI Act, GDPR), 0-to-1 Marketplaces

## Projects

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### AI Compliance Readiness Tool — B2B AI SaaS

**2025 – Present***Founder / Product Owner*

- Building an AI-powered compliance readiness platform for Indian MSMEs and startups navigating DPDPA 2023 and emerging EU AI Act obligations, currently being piloted by **20+ early users** across startup and SMB workflows.
- Conducted **25+ customer discovery interviews** with founders, CTOs, and compliance stakeholders to validate willingness-to-pay, refine ICP segmentation, and convert early design partners into pilot users.
- Designed a hybrid compliance scoring architecture combining audit-defensible rule-based evaluation with RAG-powered LLM risk analysis to balance explainability with nuanced assessment.
- Built using **Python, FastAPI, LangChain, FAISS, OpenAI APIs, and Anthropic APIs** with human-in-the-loop review workflows.

### Gita Chat – LLM Conversational Application

- Built and launched an LLM-powered conversational application for contextual Q&A on the Bhagavad Gita, growing organically to **1,000+ users** without paid acquisition.
- Engineered retrieval workflows over translated source text using Claude API and prompt engineering to improve contextual accuracy and response consistency.

## Education

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**University of Manchester, UK**

*M.Sc. Advanced Computer Science*