

Professional Summary

Product Manager with **3+ years building** data-heavy products in regulated environments and 0-to-1 consumer markets. At Barclays, led a reconciliation platform migration processing **2M daily transactions**, pushing match accuracy from **84% to 97%**. At Sevame, scaled a hyperlocal marketplace to **10,000+ users** as the founding PM. Currently shipping AI products with real traction: a compliance tool for Indian MSMEs and a conversational app with **1,000+ organic users and a 4% free-to-paid conversion**. MSc in Advanced Computer Science, University of Manchester (2025).

Professional Experience

CompliSure - AI Compliance Readiness Platform (B2B SaaS)

2025 – Present*Product Owner**Jaipur*

- Building an AI-powered compliance readiness tool for Indian MSMEs and startups navigating DPDPA 2023 and emerging EU AI Act obligations, currently piloted by **20+ early users**.
- Ran **25+ customer discovery interviews** with founders, CTOs, and compliance leads to validate the problem and willingness-to-pay, converting 5 interviewees into paid pilot users at Rs. 2,000/month before writing a line of production code.
- Built using **Python, FastAPI, LangChain, FAISS, OpenAI APIs, and Anthropic APIs** with human-in-the-loop review workflows.

Barclays Investment Bank

Aug 2022 – Jul 2024*Developer (BA3) / Product Manager, Global Reconciliation Tech**Pune, India*

- Led migration of a production reconciliation platform processing **2M daily transactions** from Intellimatch to Barclays' in-house Reclite system, pushing match accuracy from **84% to 97%** across 3 phased releases with zero-disruption cutover.
- Drove full elimination of external platform dependency post-migration, enabling the reconciliation team to operate entirely on internal infrastructure and removing an ongoing third-party licensing obligation.
- Owned a net-new reconciliation workflow between BEOWULF and IMPACT trade flows as sole module owner, reducing manual effort by **15 hrs/week** and cutting break ageing from **5 days to under 24 hours**.
- Standardised release runbooks and rollback procedures adopted across 4 reconciliation modules, reducing deployment-related incidents by **40%** and used as the reference for onboarding new team members.

Sevame

Aug 2021 – Aug 2022*Product Manager, Marketplace (0-to-1)**Jaipur, India*

- Led the launch of an at-home healthcare services vertical within a hyperlocal marketplace, connecting patients with verified nurses, physiotherapists, caregivers, and diagnostic providers while owning the product lifecycle from discovery through launch and analytics.
- Conducted **50+ customer interviews** with patients, caregivers, and healthcare professionals to uncover trust, availability, and booking friction, redesigning the patient journey and increasing completed healthcare bookings by **30%**.
- Designed provider onboarding, verification, appointment scheduling, and service discovery workflows, reducing booking cancellations by **25%** while improving checkout conversion from **2.8% to 3.9%**.
- Built SQL-powered product dashboards to track patient acquisition, provider activation, booking funnel conversion, repeat usage, and operational metrics, enabling data-driven roadmap prioritization and continuous product improvements.

Technical Skills

Product Management: Product Discovery, User Research, PRDs, Roadmapping, Prioritization (RICE, MoSCoW), A/B Testing, Funnel Analysis, GTM Strategy, Agile, Sprint Planning, Stakeholder Management, North-Star Metrics, OKRs, Go-to-Market, Feature Flagging

AI / ML: LLM Application Design, RAG Pipelines, Agentic Workflows, Prompt Engineering, LangChain, LangGraph, Human-in-the-Loop Systems, AI Product Design, Responsible AI, OpenAI API, Anthropic API

Data & Analytics: SQL, Python (Pandas), Mixpanel, Cohort Analysis, Retention Analysis, Dashboarding, Hypothesis Testing, Funnel Instrumentation

Tools & Platforms: Jira, Figma, Notion, Git, Supabase, FastAPI, n8n, Claude Code, Cursor, Lovable

Projects

GitaChat – LLM Conversational Application

gitachat.life

- Built and launched an LLM-powered conversational app for contextual Q&A on the Bhagavad Gita, growing to **1,000+ organic users** without paid acquisition, built on the Claude API with a RAG architecture over translated source text.

Education

University of Manchester, UK

2024 – 2025*M.S.(Master's) Advanced Computer Science (AI & ML)*